



TUESDAY, DECEMBER 15TH

\$20 fee/per class

*Limited to the first 30 registrants

OWNERS, LANDLORD, AND TENANTS

#6000056721

3 CE CREDITS

8:00-9:00 AM

Registration with Hot Breakfast

9:00-12:00 PM

Class Duration

This is a 3-hour intermediate course of insurance instruction designed for a wide range of insurance personnel including agency staff and company employees. The course uses an interactive and participatory format.

Topics covered include in-depth discussions of the various risk exposures faced by owners of properties in the commercial lines and personal lines marketplace and how those exposures to risk and loss vary from the exposures and risks faced by parties that find themselves the tenants of properties. Discussions will include contractual risk transfer, leases, triple-net leases and the assumption of legal liability through these various methods. Discussion will also include the unique nature of properties owned and occupied by the parties to trust arrangements.

The program is designed to provide up-to-date market information to insurance professionals to make them better advocates for policyholders and better representatives of the insurance companies they represent.

THE INSURANCE BLENDER, MIXING PERSONAL LINES AND COMMERCIAL LINES

#6000043331

4 CE CREDITS

12:30-1:00 PM

Registration with Hot Lunch

1:00-5:00 PM

Class Duration

This interactive program of insurance study is designed to specifically engage the participants in a lively discussion of the intricacies of blending personal lines insurance and commercial lines of behalf of a wide range of policyholders who have both P/L and C/L exposures. Participants will be exposed to the basics of risk management and risk transfer techniques as implemented in today's highly complex world of insurance policies. Using an approach that breaks down specific coverages with common policies, the class will engage in discussions of consumer needs and insurance solutions. Class attendees will be asked to contribute to the discussion of risk transfer methods and policies solutions that can be used to help clients with complicated account parameters.

Designed for both novice and experienced insurance professional this program will have a wide-ranging appeal to insurance intermediaries at various stages of their careers.

The goal of this interactive course is to provide participants an understanding and recognition of the cause and effect of insurance proper risk transfer within the insurance industry.

SIGN UP FOR ONE OR BOTH CLASSES AT:

aquirerestoration.com/class



**YOU WILL NEED THE FOLLOWING INFO
TO REGISTER FOR EVENT:**

- Name
- Address
- Phone Number
- NPN #



**Class will be held at our
NEW LOCATION**

**2625 S. Washburn Street
Oshkosh, WI 54904**

*Located On 41, Exit 116
Next to The Outlet Shoppes*